



MTAConnect Sales Order Software



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***Connecting Your
World***

MTAConnect Sales Order Software

- Counter and telephone sales personnel are able to instantly look up product characteristics, suggest related items, check prices and discounts, check customer credit, review existing orders and check inventory availability in local and regional warehouse locations.
- The multi-dimensional pricing matrix supports the following flexible pricing attributes:
 - Customer specific or customer group pricing
 - Price escalations
 - Department pricing
 - Location (branch, territory, or company pricing)
 - Product and product group pricing
 - Date range pricing
 - Contract or Promotion pricing
 - Price breaks by quantity, volume, or weight
 - Unit of measure (UOM) pricing
- Automatic price updates from manufacturer
- Track changing product ID numbers through supersessions, 'mixed with', and 'replaced by' functionality.
- Increase margins and customer service through suggested related items and cross referencing features.
- Backorders and Drop-Ships
- Quotations
- Credit Memos
- Down Payments and Refunds
- Shipping functions that accommodates individual or consolidated document processing
- Tax, Discount, Pricing, Freight, and commission information at line item detail level
- Flexible invoice format options
- Easy to user ship-to addressing with the ability to search
- Customer on-the-fly while creating a document
- Customer informational alerts at document level